Hays Logistics

Polska

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> May 16th, 2001 Błonie, Poland

To Whom It May Concern:

From all the companies in Poland offering such possibilities, Hays Logistics decided to work with Menard Doswell & Co. for the construction of our new distribution and logistic center in Central Poland because of the firm's proven track record of delivering projects on time and within budget. Menard Doswell & Co.'s Alliance Logistics Center located in Błonie west of Warsaw proved to be the strategic location from which we wanted to expand our operations.

We found that of all the developers' on the market, only Menard Doswell & Co. was able to meet our quality standards. Because we required very efficient temperature controlled space for one of our world-class customers, we required the highest quality product available on the market. Menard Doswell & Co. was able to deliver and did so on time and within budget.

Menard Doswell & Co.'s commitment to quality and flexibility in design and construction proved to be a foundation for a great partnership.

Maciej Bielicki, General Manager,

Hays Logistics Polska

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